

CONTACT

Angus Macdonald
+44 (0) 118 930 4321
angus@aands-international.com

aands.international

A&S International Ltd

The Old Brewery
2 Brewery Court
High Street
Theale, RG7 5AH
United Kingdom



PRESS RELEASE

FOR IMMEDIATE RELEASE

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Central de Mangueras appointed a new distributor for Costa Rica & CENMAN SA for Panama

Technical sales consultancy A&S International Ltd (A&S) is pleased to announce the appointment of Costa Rican company Central de Mangueras as their new Central American distributor in Costa Rica & Panama. They will be responsible for developing sales of a number of brands including Fluitec, Hosepatch, MAK LUBES & MAK CHEM International along with SulNOxEco Fuel Conditioners and Sylmasta.

A&S International already has an extensive distributor team in the LATAM region including a successful Viper Wire Rope Lubricator distributor in Costa Rica. However, they were looking for a company that could represent them for multiple brands for a wide variety of industries.

Director Angus Macdonald recently spent four days in Panama visiting a variety of industrial clients of CENMAN SA, the Panama division of Central de Mangueras. There was an overwhelming positive response to the various solutions that were presented at each meeting & pleasingly RFQ's were quickly received and have been actioned.

Central de Mangueras will be focussing on developing sales for a range of industries in Costa Rica including mines & quarries, ports, sugar cane, food & beverage, power & fleets.

"We are really pleased to welcome Central de Mangueras to our growing global team of distributors. During my recent visit to Panama it was obvious to me that they are a very professional & successful organisation who are passionate about helping their customers to

increase their productivity & profitability whilst also protecting the environment with market leading solutions. Their experience & contacts will be vital in helping to quickly grow sales of our various brands in both Costa Rica & Panama”, said Angus Macdonald, one of the Directors at A&S.

“Continuing with our mission of supplying technological solutions to our clients, we see A&S International as a highly qualified supplier, and together we will work to provide the Costa Rican market with a range of exciting new lubrication & maintenance solutions”

commented Gustavo Munoz, Sales Director of Central de Mangueras.

For further information on A&S International’s range of brands & distributor network please visit:

<https://aands.international/our-brands/>

<https://www.aands.international/accreditations/>

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A&S International Ltd

A&S International is an experienced UK based technical sales consultancy representing a range of machinery lubrication & bioremediation brands via a global network of expert distributors.

Central de Mangueras

Central de Mangueras S.A. is a commercial company markets lubricants, high quality industrial and automotive spare parts thanks to the world-class suppliers that it represents. It also sells nitrogen generators, air compressors and industrial cleaning equipment. All these products make the company the best alternative for general industry, farming sector, construction, free zones and the automotive markets of Costa Rica.

<https://centraldemangueras.com/tienda/>

<https://www.cenmanpanama.com/>